





# The e-SELLER platform: new opportunities for retail in rural areas of the EU

The digitalisation of the retail sector is becoming an indispensable part of the modern economy, and rural areas of the European Union need to keep up with the growing demands of e-commerce. It is in response to these needs that the e-SELLER project, which focuses on supporting digital transformation in rural retail, has been developed. The e-SELLER e-learning platform is one of the project's key tools, aiming to equip employees and trainers with the skills needed to operate in the digital world of commerce.

Objectives of the e-SELLER platform:

## Tailoring training programmes to individual needs

One of the main objectives of the project is to provide education providers and vocational trainers (VET) with effective and attractive training programmes. These programmes are tailored to the individual needs and expectations of the rural retail workforce. Through the use of digital, inclusive educational content, the training not only supports the development of digital skills, but also enables new competences to be acquired in an accessible and attractive way.

#### **Support for Chambers of Commerce and Associations**

Another important objective of the platform is to prepare the staff of Chambers of Commerce and Associations to adapt their policies and approaches to market needs. This enables them to support competitiveness and employment more effectively at local and regional level. The e-SELLER platform provides the tools and knowledge to enable these institutions to better respond to the needs of their members and local businesses.

### Linking labour market needs with the VET sector

One of the key objectives of the e-SELLER project is to build synergies between the needs of the labour market and the vocational training (VET) sector. By working with partners from other countries, the project enables the adaptation of training programmes to the real requirements of the labour market, allowing the workforce to be more effectively prepared for the challenges of e-commerce.





### Increasing the knowledge capacity of project partners

The e-SELLER platform not only supports employees and trainers, but also contributes to increasing the knowledge and competences of the project partners. Thanks to the international cooperation, the partners have the opportunity to exchange experiences, which enhances the quality and effectiveness of the implemented activities.

## Wide distribution of project results

A key element of the e-SELLER platform is the provision of wide access to the project results. All content and results developed by the project are made available at local, regional, national and EU level. This allows the benefits of the project to reach the widest possible audience, ensuring a lasting and positive impact on the retail sector in Europe.

#### **Summary**

The e-SELLER platform is a comprehensive learning tool that supports the development of digital skills in the EU rural retail sector. Through tailored training programmes, support for local institutions and the building of international partnerships, the e-SELLER project contributes to the competitiveness of businesses and the creation of new opportunities in the labour market. The wide access to free educational content makes the platform an accessible tool for all who want to operate successfully in the digital world of commerce.